



ZTS Program – Quotation Proposal

Atlas Saw & Tool offers customers our Zero Turn Services Program (ZTS), encompassing Blade Management Services as well as Inventory Program Planning. The goal of ZTS is to prevent any production downtime related to saw blade changes and rotations.

Program Benefits

- One-time blade investment purchase based on number of saws in production operation
- Customer incurs cost for on-going blade sharpening charges
- Atlas Saw maintains a finished inventory of sharpened blades for quick customer response and efficient blade rotations
- Atlas Saw monitors and tracks all blade returns for blade usage, condition, number of sharpenings that have occurred, and overall performance level based on OEM specs
- Atlas will provide an annual on-site customer visit by one of our technicians to perform a facility evaluation and limited preventive maintenance services

ZTS Quotation Details

Blade Type & Grind	Quantity	Cost Per Blade Set	Total Quoted Cost
Unique 4+1 Geometry	10 Sets (20 blades)	\$ xxx per blade	\$xxxxx
Blade Sharpening	Per Blade	\$xx per blade sharpening	On-going cost

- Opening Investment Saw Blade Cost – 10 Sets (20 blades) at \$149.00 per blade – total investment \$2980.00 – This is a one-time charge, no additional blades need to be purchased unless the number of saw operations changes
- Once the (10) sets of blades are shipped to the customer, Atlas Saw then stocks (10) additional sets of the same blade into our inventory and the blade rotation program is established and monitored.
- Going forward, the customer is charged \$32.90 sharpening service cost per blade – Atlas Saw will sharpen each blade up to 10 times maintaining cutting performance levels and OEM Specifications.

Once the blade has been sharpened its maximum 10 times, Atlas Saw places a new blade(s) into the ZTS Program and the customer only incurs on-going sharpening cost of \$40.00 per blade. No new blade purchases necessary.

- Blade Specification - HARD AND SOFT WOOD – Our 4+1 saws tooth design is perfectly engineered for all hard and soft wood mouldings – plus all composite materials – to produce a smooth, chip free edge. This market-exclusive blade design and geometry is only available through Atlas Saw & Tool.